





# **Your Insurance and Investment Sales Team**

Our dedicated national business development team is there to meet your individual insurance and investment needs as well as provide you with quality support and service.

## **Management Team - Western Canada**



Michael Rogers
Vice President
Brokerage Distribution
Networks
michael.rogers@ssq.ca



Nadira Laing Vice President Business Development Western Canada nadira.laing@ssq.ca



Joe Gallo
MGA Account Manager
Western Canada
joe.gallo@lacapitale.com



Pascale Gauthier
National Director
pascale.gauthier@lacapitale.com



Joyce Tran
Sales Support Director
Individual Insurance
joyce.tran@ssq.ca

#### **British Columbia**



Jeny Yeung Senior Director Business Development (Insurance) Vancouver & Interior jeny.yeung@ssq.ca



Matthew To
Director
Business Development
(Investment)
Vancouver & Interior
matthew.to@lacapitale.com



**To be determined**Business Development Associate Vancouver & Interior



Geoffrey Mo
Director
Business Development
(Life and Investment)
Vancouver Island & North
geoffrey.mo@ssq.ca



Jay Chandler
Business Development Associate
Vancouver Island & North
jay.chandler@ssq.ca

### Alberta - South



Adeline Thomson
Senior Director
Business Development (Insurance)
Southern Alberta, Calgary
adeline.thomson@ssq.ca



Paul Grunsell
Director
Business Development (Investment)
Southern Alberta, Calgary
paul.grunsell@ssq.ca



Safeena Silverman
Business Development Associate/
Team Lead
Southern Alberta, Calgary

## Alberta - North, Saskatchewan and Manitoba



Andrew Oswald
Senior Director
Business Development (Insurance)
Northern Alberta, Saskatchewan
& Manitoba
Andrew.Oswald@lacapitale.com



Dan Sims
Director
Business Development (Investment)
Northern Alberta, Saskatchewan
& Manitoba
dan.sims@lacapitale.com



Harley Kizner
Business development Associate
Northern Alberta, Saskatchewan
& Manitoba
harley.kizner@lacapitale.com