

- New representative (fill out column "New rate")
- Bonus rate modification (fill out columns "New rate" and "Previous rate")
- General agent transfer (fill out column "New rate")

**INSTRUCTIONS:** - The minimum sales bonus rate that may be granted cannot be less than 10% and must be a multiple of 5, **except for the rate assigned to the general agent.** In addition, their sum must add up to the total rate granted to the general agent for the given year.  
 - The effective date for a bonus rate change will be the date that the form is received.

General agent number	Representative numbers	Name	Sales bonus rate	
(The representative number must always be included even if the % is 0%.)			New Rate	Previous Rate
		Representative		
		General agent - Head office		
<b>TOTAL</b>			%	%

### Comments

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Approved by the general agent:

\_\_\_\_\_  
**Name of signing authority** (please print)

**X**

\_\_\_\_\_  
 Signature

| Y | Y | Y | Y | M | M | D | D |

\_\_\_\_\_  
 Date